

Annual Performance Contract

Name

Today's Date

Position

Supervisor's Name

The purpose of this Performance Contract is for the employee and their supervisor to set commonly-agreed upon objectives for the coming year. By setting reasonable goals, supervisors will be in a position to help support their teams throughout the year. *This document is meant to be a living agreement, to be revisited and updated at least quarterly*.

Your progress toward these goals will directly influence your annual performance review and compensation.

SMART Goal Planning

"SMART" objectives are: Simple, Measurable, Attainable, Reasonable, and Time-bound

SMART Goal	Track Comments	
	Target Completion Date:	
	Target Completion Date:	
	Target Completion Date:	
	Target Completion Date:	
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	Target Completion Date:	



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Leadership Metrics

Key Objective	Employee Discussion
Role Model – Personally role model	
the mission, vision, and values of the	
organization.	
Self-correction – Acknowledge when	
you make a mistake, apologize, and	
work to prevent a recurrence.	
Ongoing Improvement –	
Demonstrate a relentless focus on	
continuous improvement, regardless of	
any awards or recognition received.	
Customer Service – Feel a sense of	
personal pride, and instill pride in your	
team, about the importance of	
providing excellent customer service.	
Staff Retention – <i>Put energy into</i>	
developing strong hiring, recruitment,	
and retention processes to minimize	
staff turnover.	
Professional Development – <i>Prove</i>	
their commitment to lifelong learning	
through continuing in their own	
development and investing in the	
development of their team.	
Recognition – Celebrate small wins	
and provide meaningful recognition.	
Problem Solving – Involve your team	
by training in problem-solving tools	
and the use of data for fact-based	
decisions and processes.	
Proactivity – <i>Leverage</i> your	
experience to make proactive	
improvements instead of only	
addressing problems.	
External Evaluations – <i>Participate in</i>	
outside evaluation tools for the value of	
objective feedback.	



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REVIEW – Please Write Coaching Notes and Initial at each review.					
Q4, 2018 Fall	Coaching Notes	:			
	Employee	Supervisor	Date		

Q1, 2019 Winter	Coaching Note	s:		
	Employee	Supervisor	Date	

Q2, 2019 Spring	Coaching Notes:		
	Employee	Supervisor	Date

Additional Notes		