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Summers

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Director

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*deceased



November 18, 2011

Mr. Harold Grinspoon Harold Grinspoon Foundation 380 Union Street West Springfield, MA 01089

Dear Harold,

On behalf of the Board of Directors of Camp JORI, but more importantly, the children, we want to acknowledge and express our deep appreciation to the Grinspoon Foundation for its support for the camp over the past five years. We look forward to your visiting this summer.

Our organization recently celebrated its 100-year anniversary as orphanage and camp. This October marked the 10-year anniversary of the groundbreaking for the new Camp JORI. We want to thank you for your past support and encouragement. As explained below, your investment in JORI has been well protected and well leveraged. With camp now full with a waiting list, we are now planning to build some additional buildings and add to the camp's growing scholarship endowment.

Briefly, the story is so good we want to tell you more. Here are some of the highlights of the past ten years:

- (1) We built the new camp at a cost of \$8.5 million.
- (2) We grew the camp's endowment from \$50,000 to \$1.2 million.
- (3) We raised large sums of money from non-traditional sources such as the Kresge Foundation, Rhode Island Clean Water Finance Agency, and the United States Department of Agriculture.
- (4) This year we will award \$250,000 in financial assistance to children and families.
- (5) A maintenance reserve has been set aside to preserve and maintain the facilities.
- (6) We rent the camp in the off-season to provide additional endowment income.

100% of your donation goes directly to the children. As a volunteer-driven organization, we are proud to inform you that JORI incurs **no** administrative expenses associated with its fundraising efforts.

We have been very good stewards of your generosity. Going forward we seek to raise \$5 million to build additional cabins to accommodate more children, an arts building, other athletic facilities, and to grow our scholarship endowment fund to continue our mission of offering our camping experience to anyone who wishes to join us regardless of their family's ability to pay.

Once again, we look forward to your visit to tell you more and to discuss the future of Camp JORI.

Sincerely,

Rob Stolzman Board President

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Michael Schuster Chair, Finance Committee

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