

A Program of the Harold Grinspoon Foundation





August 2022: From Here to Year-End

- So How Was Your Summer???
- Refresh the Fundamentals
- Break It Down 3 Phases to Year-End
- Obstacles?
- Reminder: JCamp 180 Conference



Essential Fundraising Plan



TODAY

Cultivate gifts that go to work right away, through campaigns that encourage sustained ongoing support and build donor loyalty.





TOMORROW

Activate campaigns that accomplish big and lasting projects and inspire larger gifts and grow the total number of donors.



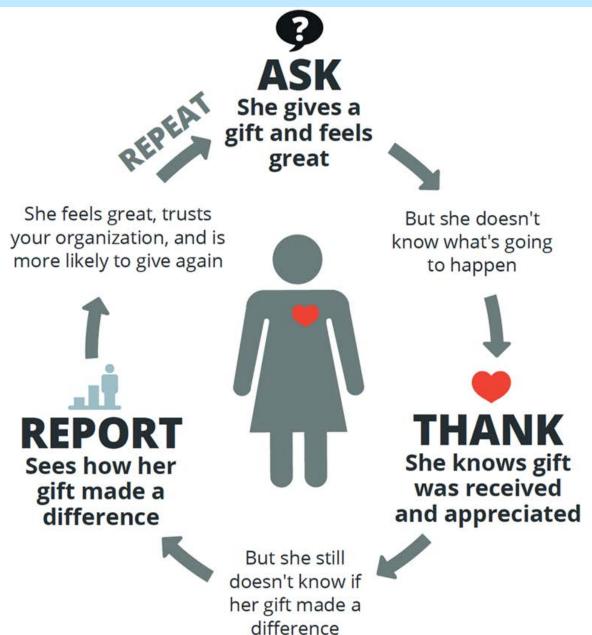


FOREVER

Grow an endowment in a campaign for outright gifts and pledged after-life gifts to ensure the organization is enduring.



Ask, Thank, Report, Repeat



Creating A Culture Of Philanthropy...

...For the love of others



KEEP CALM IT'S NEARLY YEAR END



Let's Talk







October 23-25, 2022 Providence (RI) Marriott Downtown

Look for registration announcement in your Inbox next week!



Next Session
September 29, Ipm EDT
Impact Reporting

Kevin Martone kevin@hgf.org

Dan Kirsch dan@hgf.org