Crossing Channels and Landing Pages: 4 Steps to Generate More Giving Online and Off

Additional Resources

September, 2011

Online Giving: Research & Analysis

The Online Giving Survey: A Call to Reinvent Donor Relationships (Network For Good)

Email

10 Reasons Your Email is Being Ignored (NetWitsThinkTank.com)

Crafting Subject Lines that Work (The Agitator)

Integration Across Channels

What it Means to Do Multi-Channel Right (Nonprofit Marketing Guide)

Quick Case Study of Dartmouth College Integrated Campaign for Participation (Marts & Lundy)

Landing Pages

29 Tips to Improve Your Nonprofit Site's Landing Pages (John Haydon)

Landing Page Optimization 101 (NTEN)

Website

Drive Action by Optimizing Your Online Giving Page: 6 Simple Steps (NetWitsThinkTank.com)

10 Easy Ways to Optimize Your Donate Now Button (Social Media 4 Nonprofits)

Storytelling

The 10 Immutable Laws of Storytelling (Andy Goodman)