|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Donor Name | Largest Gift to Camp to date | Date of last gift to Camp | Tier/Readiness1 (high) – 5 (low) | Ask Amount | Notes:  |
| 1. Julia Riseman | $36 | $18 on 12/12  | 5 |  |  |
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| 20 |  |  |  |  |  |

**Donor Profile Information : Sample of a one page overview for top 10 prospective major donors**

Name of Donor: Connection to Camp: Years at Camp: Roles at Camp:

Family Members Connection to Camp: Year at Camp: Roles at Camp:

Home Address: Phone Number:

Past Giving History/Interest in support Camp/Other Philanthropic Giving:

Cultivation Actions Taken/Date of conversations:

Follow-up required?

Readiness for an ASK:

Who should be involved in the ask?