**Donor Profile Worksheet**

Name:

Age:

Address:

Current Occupation:

Immediate Family Members/Relationship:

Extended Family Members:

Relationship to/history with Camp:

Donor history:

Capacity to give:

In what aspects of camp is this individual interested in:

What seems to be his/her highest values?

How strong is the interest and how has it been demonstrated:

What are the individual’s personal interests:

Does the individual have control or influence over philanthropic funds?

What other organizations does the individual support?

Other important things of note: