

DEEP DIVE 9:30-12:30



How to Hold a Board Meeting in Half the Time with Twice the Results/LEAP

November 5, 2018

Natasha Dresner

JCamp 180 Mentor and LEAP Director

natasha@hgf.org

A program of the Harold Grinspoon Foundation

A close-up photograph of a brass 'RESERVED' sign on a dark wooden table. The sign is rectangular and has the word 'RESERVED' embossed in a bold, sans-serif font. In the background, a white plate with a fork and a glass are visible, but they are out of focus. The lighting is warm and focused on the sign.

RESERVED

**If you could have dinner
with anyone, living or dead,
who would it be and why?**

© DESPAIR.COM



MULTITASKING

THE ART OF DOING TWICE AS MUCH AS YOU SHOULD
HALF AS WELL AS YOU COULD.

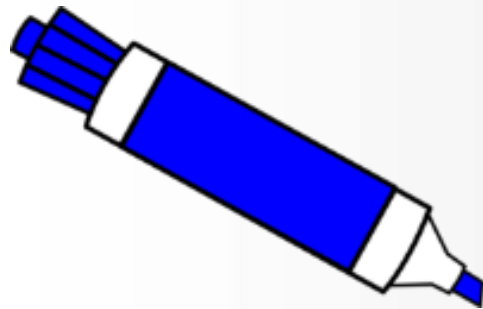
a. Work in
two groups

b. Appoint:

- **group leader**
- **group scribe**
- **time keeper**



1) What makes a productive Board meeting?



2) What makes an unproductive Board Meeting?



SWITCH

✓ agreement

? need clarification

make additions





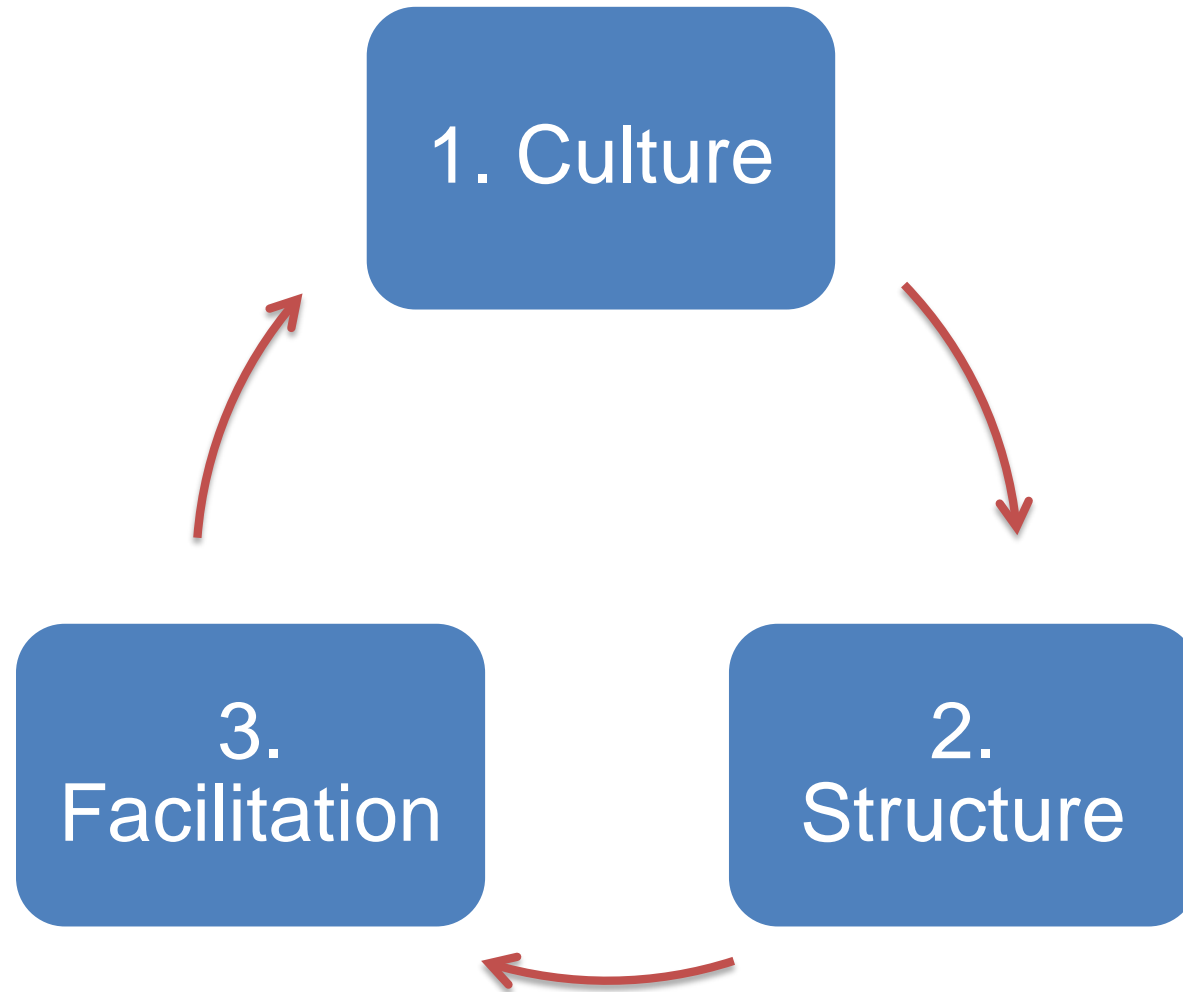
www.despair.com

© DESPAIR.COM

TRADITION

JUST BECAUSE YOU'VE ALWAYS DONE IT THAT WAY
DOESN'T MEAN IT'S NOT INCREDIBLY STUPID.

Productive Meeting

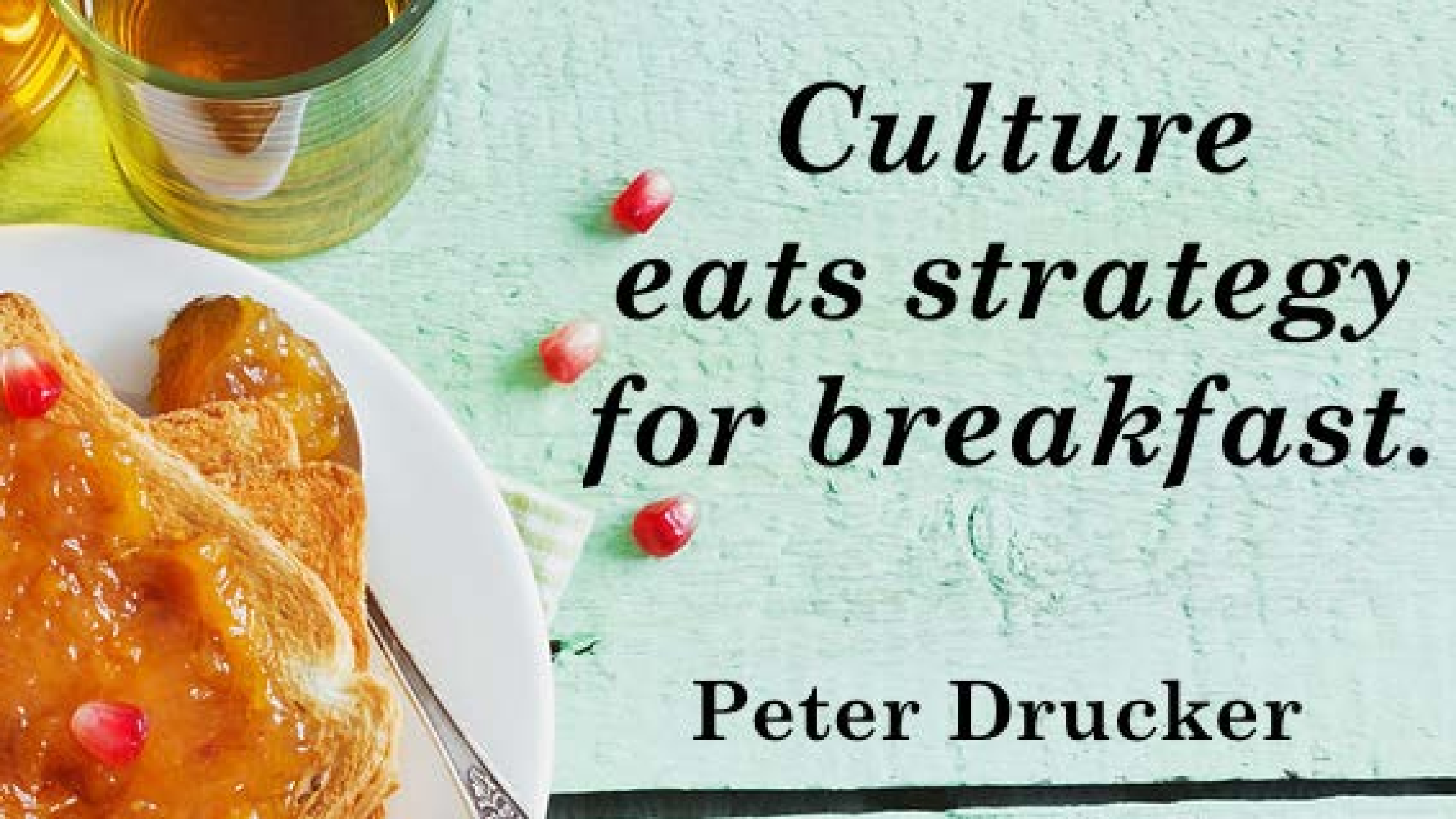


2 a, b, g

David, camp X

3 c, e, f

Maya, camp Y



*Culture
eats strategy
for breakfast.*

Peter Drucker

Work in Small Groups



Appoint:

- a leader
- a scribe
- a time keeper



V A L U E S



© DESPAIR.COM



MEETINGS

NONE OF US IS AS DUMB AS ALL OF US.

Which way is this BUS going?



Consent Agenda Items Test

Ask:

- Is this item self-explanatory and uncontroversial?
- Is this item “for information only”?
- Is this item a previously discussed issue that simply needs to be confirmed?

2017 Strategic Plan Key Performance Indicator Summary

KPIS	Final 2017	2018 Goal
All Summer		
Camper Numbers	719	725
Camper Retention	93%	90%+
Capacity	99%	99%
Likelihood to Recommend	89%	86% (Beber 2016)
Overall Satisfaction	77%	80% (Beber 2016)
Overall Value	96%	96% (Beber 2016)
Likelihood to Return	77%	82% (Beber 2016)
Leadership		
Full Time Retention	100%	100%
Counselor/Specialist Retention	75%	75%
Leadership Team Retention	60%	60%
Staff to Leadership Conversion	100%	100%
Staff Likelihood to Recommend	98%	98%
Staff Overall Satisfaction	95%	95%
Number of Pios	48	55
Number of CITS	35	32
Sr Ramot to Pio Conversion	76%	76%
Pio Israel Participation	79%	80%
Pio to CIT Conversion	79%	50%
CIT to Staff Conversion	81%	84%

Strategic Plan Key Performance Indicators

KPIS	Completed	In Process	Not Started
Site			
Master Site Plan	X		
Plan on file and Renderings		X	
Pio Village	X		
Leadership			
Emeritus Board	X		
Nominating Process	X		
Self-Evaluations	X		
Evaluations		X	
Bring on 3 New Members	X		
Creation of 3 Year Gov. Process			X (part of 2020 planning process)
Identify 2 new Board Members			X (part of 2020 planning process)
Succession Planning	X		
Fundraising			
Feasibility Study	X		
Culture of Philanthropy Report	X		
Fundraising	2017 Year End	2017 Goal	
Annual Campaign	\$260,000	\$230,000	
Total Donors	654	850	
Major Donors	70	75	
Major Donor Retention	54%	60%	

**How would
your E.D.
answer this
question?**

If today's Board meeting
accomplished nothing

but _____

I, as an E.D. of the Camp, would
feel that our time together was used
well and my Board fulfilled its
responsibilities.

**What's your
next move?**



DEEP DIVE 9:30-12:30



How to Hold a Board Meeting in Half the Time with Twice the Results/LEAP

November 5, 2018

Natasha Dresner

JCamp 180 Mentor and LEAP Director

natasha@hgf.org

A program of the Harold Grinspoon Foundation